



National Small Business Week Webinars

By Terry Sutherland

As part of National Small Business Week, April 30–May 6, the Small Business Administration, SCORE, and cosponsors from Visa, YP, Google, Salesforce, Constant Contact, and Chase will be hosting numerous training webinars/webcast. The webinars/webcast are free of charge, but registration space is limited on a first-come, first-served basis. Register at www.sba.gov/nsbw/webinars

The US Economic Outlook and Its Impact on Small Businesses
 Presented by Visa
 May 2, 2017
 2:00 pm–3:00 pm EDT
 Join Visa economist Jay Hawkins as he shares the near-term outlook for the US economy including the health of small businesses, consumer spending, housing prices, and more. In this session, Hawkins will cover an analysis of which demographic segment(s) will provide opportunities for future spending growth, partially derived from VisaNet

data; the current economic expansion; whether the slowdown in job growth in March is expected to persist, or if job growth is expected to rebound for the balance of 2017 and 2018.

5 Fabulous Habits of Local Business Champions
 Presented by YP
 May 3, 2017
 2:00 pm–3:00 pm EDT
 Learn how to go from being a local business owner to a local business champion by having a consistent and accurate online presence across all sites; a business profile full of rich content like videos, images, and reviews; a well-designed, easy-to-navigate website; a business phone that's answered; a solid social media marketing strategy.

Grow Your Business Online
 Presented by Google
 May 3, 2017
 4:00 pm–5:00 pm EDT
 People no longer “go” online, they live online. More than ever, it's important for businesses to show up in the critical moments when potential



customers search for answers, products, and services they need. In this session, learn the basics of connecting with customers online, including reaching local customers with a free business listing, search engine optimization tips to help your

Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984

[Click to read more](#)

Sub-Bid Requests

George Harms Construction is seeking DBE/SBE vendors, suppliers, subcontractors

[Click for details](#)

Railroad Construction Company, Inc.

New Jersey Turnpike Rehabilitation of Structure N6.49, N6.80E, N6.80W Jersey City, NJ • Contract # T100.321

Railroad Construction Company, Inc. (RCC) is preparing a bid proposal for the NJ Turnpike Rehabilitation of Structure N6.49, N6.80E, N6.80W in Jersey City, NJ. The scope of work includes, but is not limited to, bridge deck reconstruction, miscellaneous structural improvements such as jacking and replacement of elastomeric and seismic isolation bearings, steel repairs, blast cleaning and painting of steel, spill repairs, pavement rehabilitation, lighting, drainage and MPT.

Bid Date: May 3, 2017 **Participation Goal: 25% SBE**

RCC is seeking quotes from SBE and non-SBE vendors, suppliers and subcontractors are being sought in the following categories:

- Construction Photos
- Electrical
- Engineering & Survey
- Materials Testing & Inspection
- Office Facilities & Supplies
- Painting & Coating
- Ready-Mix Concrete
- Reinforcing Steel
- Structural Concrete
- Structural Steel & Misc. Metals
- Testing
- Traffic Control
- Paving/Milling/Line Stripping
- Scheduling
- Landscape
- Shear Studs
- Deck Joints/Metal Deck Forms

For more information, please contact Catherine Best: 973-413-1911 / MWDBE@rccmail.net

Railroad Construction Company, Inc. (RCC) is an EEO/AA employer. RCC is constantly looking for and fully committed to doing business with certified small, minority, woman-owned, disadvantaged and disabled veteran-owned subcontractors and vendors. RCC also recruits female and minority union workers.

www.railroadconstruction.com

SKANSKA Kiewit ECCO III JV
IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED DBE SUBCONTRACTORS/VENDORS FOR THE Replacement of Kosciuszko Bridge over Newtown Creek Phase II Project
 NYSDOT Contract No: D263452
 Bid Date: May 24, 2017

Description of project:
 Construction of a new westbound bridge structure over Newtown Creek between Vandervoort Avenue in Brooklyn and the Long Island Expressway Interchange in Queens. The project includes a new cable-stayed main span structure over Newtown Creek and pre-cast concrete girder approach spans in Brooklyn and Queens. The project also includes realigned ramps in Queens, new retaining walls, and new green spaces.

Many bidding opportunities are available.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Matthew.DeGudicibus@skanska.com

SKANSKA Kiewit Posillico
SKANSKA KIEWIT POSILICO JOINT VENTURE
IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED M/WBE AND SDVOB SUBCONTRACTORS/VENDORS FOR THE Long Island Railroad Expansion Project from Floral Park to Hicksville
 MTA LIRR Contract
 Bid Date: July 6, 2017

Description of project:
 The LIRR Expansion Project from Floral Park to Hicksville is a strategic component in Governor Andrew Cuomo's comprehensive plan to transform New York's vital transportation infrastructure while improving the economy, environment, and future of Long Island. The Expansion is decades in the making. Residents and commuters along the Main Line corridor have long sought a mass transit solution to reduce congestion, improve safety and the environment, and provide an appealing alternative to driving, with minimal disruption to existing services and without residential property takings. The new plan includes construction of a 9.8 mile third track between the Floral Park and Hicksville stations, the elimination of 7 grade crossings to improve safety and reduce road traffic, and upgrades to infrastructure, stations, and parking along the route.

Subcontracting opportunities include, but are not limited to:
 Civil Work, Professional Services, Mechanical Work, Architectural Work, Metals, Electrical Work, and Design Services.

If you are interested in bidding on this project, please contact: info@skanskakiewitposillico.com

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Call for more information: 800-800-8534

Shea McNally JV
BIDDING OPPORTUNITY
 MBE/WBE/DBE Certified with the following certifying authority:

A DBE is a Disadvantaged, Minority, or Woman Business Enterprise that has been certified by an entity from which EPA accepts certifications as described in 40 CFR 33.204-33.205 or certified by EPA. EPA accepts certifications from entities that meet or exceed EPA certification standards as described in 40 CFR 33.202.

Inviting qualified contractors, specifically MBE/WBE/DBE firms certified/eligible as listed above, to contact Shea McNally JV (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project.

The Work under this contract is located in Long Island (Babylon), New York. The Work consists of:

Southwest Outfall Replacement, Capital Project No. 8108
Owner: County of Suffolk – Dept. of Public Works-Yaphank, NY
Capital Project No. 8108
BID DATE: June 8, 2017 at 11:00 AM

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, slurry wall, cased auger shaft construction, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, and security services.

Any business seeking to participate as a MBE/WBE/DBE in the Contract that is not currently certified DBE by the EPA and the requirements set forth above should review **40 CFR 33.204-33.205 or certified by EPA** shown above to obtain current certification.

Shea McNally JV set up an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Steve Fiore at (909) 595-4397, Steven.Fiore@jfshea.com, to receive instructions on accessing the FTP Site.

Shea McNally JV
 An EEO Employer
(J.F. Shea Construction, Inc. – McNally Tunneling Corporation)
 667 Brea Canyon Road, Suite 22 • Walnut, CA 91789
 909-594-0990 • 909-869-0827 (fax)
 Attn: Dennis Poulton, Chief Engineer

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NORTHEAST EVENTS FOR YOUR BUSINESS

2017

lisa.powell@sba.gov
Fee: Free; registration required

Are you thinking about preparing your business to pursue government contracts? Are you ready to take some definite steps? This seminar will cover where you need to be registered in order to do business with the State of Connecticut, municipalities, the private sector, as well as the federal government. You will be shown how to find the bids and identify available state and federal set-aside programs.

Financing Your Small Business with an SBA Loan
Wednesday, May 3, 2017, 5:00 pm–7:30 pm
 Atlantic County Library System/Galloway Township, 306 East Jimmie Leeds Road, Galloway Township, NJ
 Main Sponsor(s): Small Business Administration
 Contact: Atlantic County Library System, 609-652-2352, gallowaytownshipbranch@aclsys.org
 Fee: Free; registration required

Learn from Sheryl Paynter of the US Small Business Administration, about the free resources and services provided by the SBA, as well as how to finance your business. This workshop is helpful for those with small businesses or those looking for assistance with starting, expanding, or maintaining a small business. Also, this program is designed to provide tribal entrepreneurs that are in business or thinking of starting a business with information on the business loan programs and technical assistance programs offered by the SBA. By attending this seminar, you can learn about SBA's 7(a) Guaranty Loan Program, the MicroLoan Program, the 504 Fixed Asset Loan Program, and the most popular of all of SBA's loan programs—SBAExpress.

Contracting 101
Wednesday, May 10, 2017, 5:30 pm–7:30 pm
 Parsons Government Center, 70 West River Street, Milford, CT
 Main Sponsor(s): Small Business Administration, City of Milford
 Contact: Lisa Powell, 860-240-4892,

Boots to Business Reboot
Tuesday, May 16, 2017, 9:00 am–5:00 pm
 SUNY Polytechnic Institute, 100 Seymour Road, Kunsela Hall, Room A129, Utica, NY
 Main Sponsor(s): Small Business Administration Syracuse District Office, Mohawk Valley Small Business Development Center, Utica SCORE
 Contact: Michael Stout, 315-471-9393 X 226, michael.stout@sba.gov
Fee: Free; registration required

Boots to Business Reboot is a two-step training program that provides participants an overview of business ownership as a career vocation, an outline and knowledge on the components of a business plan, a practical exercise in opportunity recognition, and an introduction to available public and private sector resources. Step one is the Introduction to Entrepreneurship course eligible to veterans of all eras, service members (including members of the National Guard and Reserve) and their spouses. Step two is the follow-on Foundations of Entrepreneurship course instructed by a consortium of professors and skilled business advisors from the SBA Network. Register for the May 16 or other Reboot classes at <https://sbavets.force.com>

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